

Modern Infrastructure, Delivered Faster

Deploy AI-ready Lenovo infrastructure with greater speed, predictability and confidence.

Today's organisations need more than fast delivery. They need infrastructure that can support modern workloads, hybrid cloud environments and emerging AI initiatives while maintaining security, efficiency and reliability.

Lenovo ThinkSystem servers, ThinkSystem Storage and ThinkAgile solutions help organisations modernise their infrastructure with scalable platforms designed to improve performance, simplify management and support future growth.



The Three Pillars of XMA's Ready-to-Order Infrastructure

Reduce delays and keep projects moving with readily available Lenovo infrastructure configurations designed for faster delivery, simplified procurement, and reliable enterprise performance.

Our fast-track portfolio of pre-configured solutions provides businesses with three critical advantages:

- **Speed:** Meet customer demand quickly with order-to-ship timelines typically within 2-3 weeks or less. Benefit from shorter quoting cycles through pre-configured, buildable options that reduce last-minute changes.
- **Predictability:** Rely on streamlined ordering and guaranteed stock availability. Transparent delivery timelines build trust and provide greater predictability for your infrastructure planning and deployment.
- **Simplicity:** Access top-selling, pre-configured infrastructure starter packs. Reduce setup time, minimise administrative overhead, and get accurate quotes without repeated validation cycles.

Available Solutions include:

Lenovo ThinkSystem™ Servers

Servers for high-performance compute and virtualised workloads

Lenovo ThinkSystem™

Storage to support scalable, secure data management

Lenovo ThinkAgile™

Solutions to simplify hybrid cloud environments and accelerate deployment of modern business and AI workloads

Built for Speed.
Designed for Business.

Whether you are expanding infrastructure capacity, refreshing existing environments, or supporting new projects, Lenovo helps accelerate deployment with pre-configured solutions that are ready when you need them.

Why Lenovo and XMA?

XMA is a Lenovo Tier 1 360 Platinum Partner, giving you access to the highest levels of expertise, support, and solution capability available in the channel.

- **#1 for reliability** - Lenovo has held the top position for server reliability for 9 consecutive years, and #1 in entry-level storage for 5 consecutive quarters.
- **Expert, end-to-end support** - from solution sizing and configuration through to deployment and after-sales, our supply chain services cover every stage of your infrastructure journey.
- **Committed to sustainability** - XMA has implemented industry-leading practices to minimise carbon footprint, recognised by Lenovo as one of its most improved sustainability partners.

Common Infrastructure Projects That Benefit from Ready-to-Order Solutions:

- **Data centre refreshes:** Modernise aging facilities with high-performance hardware to improve efficiency and reduce operational costs.
- **Infrastructure expansion projects:** Scale your compute and storage resources rapidly to support business growth and new applications.
- **Virtualisation initiatives:** Consolidate physical servers into highly efficient virtual environments to maximise resource utilisation.
- **Business continuity and backup improvements:** Protect critical business data with robust, fast recovery storage systems.
- **New workload deployment:** Provision dedicated, pre-configured environments quickly to launch new services without delay.
- **Capacity upgrades for growing organisations:** Easily add scalable storage and processing power to keep pace with escalating data demands.



Ready to accelerate your next infrastructure project?

Contact XMA today to explore available Lenovo infrastructure solutions and delivery timelines.



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