

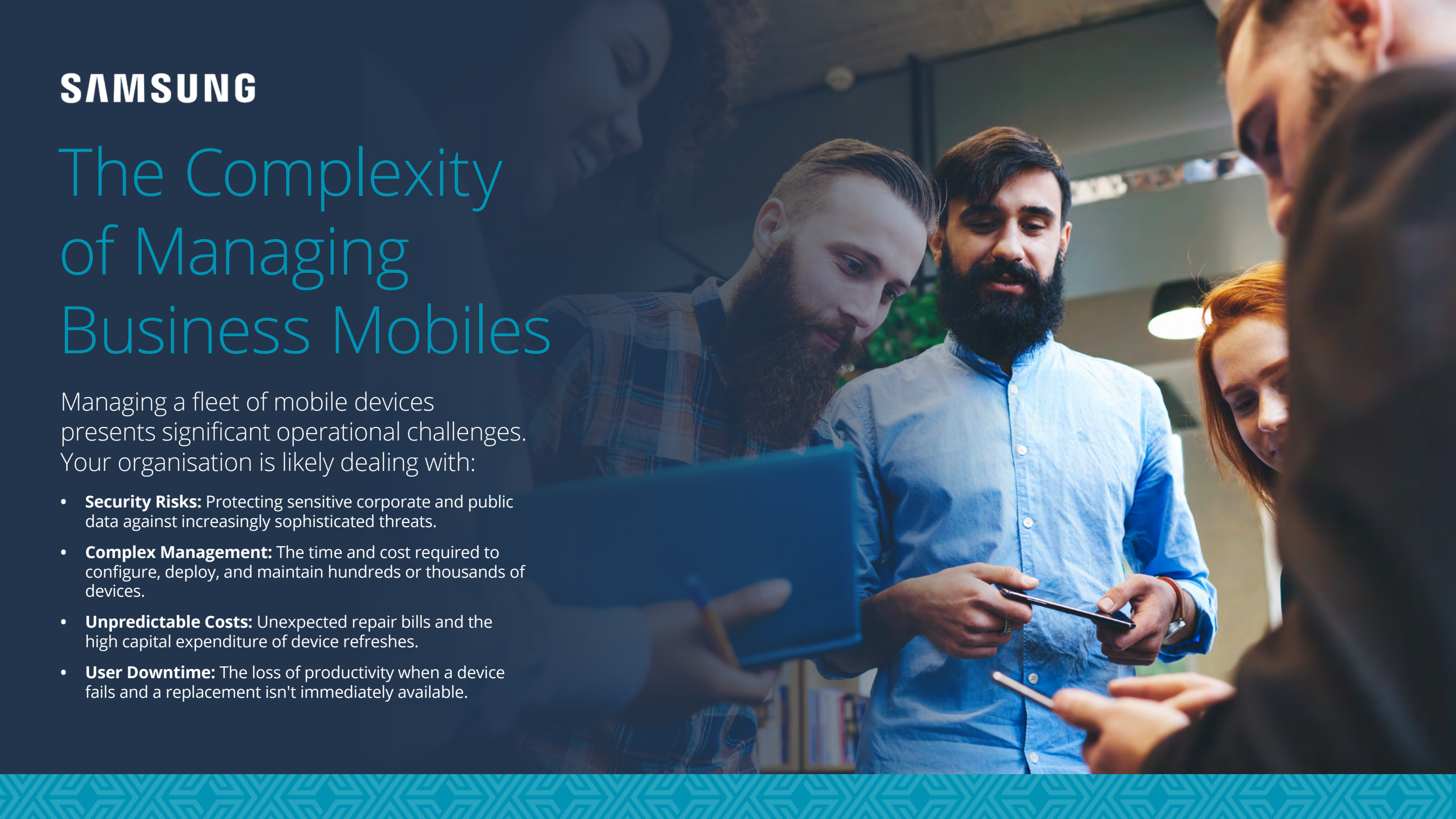


SAMSUNG

Samsung Enterprise Edition

Configured for Business.
Managed by XMA.





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The Complexity of Managing Business Mobiles

Managing a fleet of mobile devices presents significant operational challenges. Your organisation is likely dealing with:

- **Security Risks:** Protecting sensitive corporate and public data against increasingly sophisticated threats.
- **Complex Management:** The time and cost required to configure, deploy, and maintain hundreds or thousands of devices.
- **Unpredictable Costs:** Unexpected repair bills and the high capital expenditure of device refreshes.
- **User Downtime:** The loss of productivity when a device fails and a replacement isn't immediately available.

The Solution: Samsung Enterprise Edition

Samsung Enterprise Edition is a comprehensive package of mobile hardware and services, built specifically for business use. More than just mobile devices, it's a complete solution designed to address core business challenges directly, built on three pillars:



Maintain Productivity

Keep your teams working without disruption.



Defend Against Threats:

Secure your critical data.



Simplify Management

Reduce the burden on your IT Team.



SAMSUNG Enterprise Edition



Maintain Productivity

Downtime costs money and affects service delivery. Enterprise Edition includes services that keep your people operational.

3-Year Extended Warranty¹:

Provides coverage for the typical enterprise device usage period, which now approaches three years. This offers budget predictability and protects your investment for longer than a standard consumer warranty.

Next-Business-Day Doorstep Replacement²:

If a device fails under warranty, a replacement is dispatched for the next business day to minimise productivity loss. This service reduces the need for your organisation to hold a costly inventory of spare "buffer" stock.

2-Year Product Lifecycle:

Guarantees the same device model will be available for two years from its global launch. This is critical for large organisations, as it allows for proper device testing and consistent, phased deployments without mixing hardware models.

1. With Samsung Gold Stock. Terms apply.
2. Next Business Day (NBD) available with valid warranty claim, if booked with the Samsung Business Service Centre (BSC) before 2pm on a business day. Doorstep Exchange with Samsung gold stock. Excludes accidental damage. T&Cs apply.

Defend Against Threats

Data security is a non-negotiable requirement for corporate and public sector organisations.

Hardware-Level Security Built-in:

Samsung Knox provides multi-layered, defence-grade security at both the hardware and software levels. Knox Vault uses tamper-resistant hardware (EAL5+ certified¹) to isolate and protect your most critical data, such as PINs, passwords, and biometric information.

Long-Term Software Protection:

Devices receive up to 8 years of security and maintenance releases² from their global launch date, ensuring they are protected against evolving cyber threats for their entire operational life.

Centralised Security Control:

Included in Knox Suite³, Knox E-FOTA⁴ gives your IT team granular control over OS updates. You can test new firmware before deployment and force updates on a schedule across your entire fleet to ensure all devices are patched and compliant.

1. EAL: Evaluation Assurance Level (CC, Common Criteria) Security features or hardware/software architecture of Samsung Knox Vault on Samsung Galaxy A series smartphones may differ from those on Samsung Galaxy flagship devices including S series, Z series, S FE series smartphones and Tab S series tablets launched from 2021 onwards.
2. Based on 2025 Security Maintenance Release Policy for all Galaxy devices.
3. Valid Samsung Knox Account required. One year of Knox Suite is included in first purchase of Knox Suite for two or three years.
4. Requires additional licence as part of Knox Suite. Valid Knox account required.

Simplify Mobile Management

Reduce the time your IT team spends on device administration, allowing them to focus on strategic projects.

Streamlined Deployment with Knox Suite¹:

Knox Mobile Enrollment allows you to automatically enroll hundreds of devices into your management system right out of the box, saving significant IT time.

Comprehensive Remote Control:

Knox Manage lets you remotely enforce security policies and manage device settings. Knox Remote Support² enables your helpdesk to troubleshoot a user's device without it needing to be sent in.

Actionable Insights:

Knox Asset Intelligence provides a cloud-based dashboard with data on device battery health, application usage, and connectivity, helping you to proactively manage your fleet.

Expert Setup at No Extra Cost:

QuickStart Go provides support from Samsung to help configure and deploy Knox Suite correctly, ensuring your team can use these tools effectively from day one.

1. Valid Samsung Knox Account required. One year of Knox Suite is included in first purchase of Knox Suite for two or three years.
2. Must be purchased as part of Knox Suite plan.

SAMSUNG

Equip every role
with the right
technology



Galaxy Z Series

Galaxy S25 & Z Series



Advanced Technology for Executive Teams

For executives and power users, the latest flagship devices provide new levels of productivity. With advanced, AI-driven mobile technology and the multi-layered Knox security platform, your staff can work effectively while sensitive business data remains protected.

Galaxy XCover 7



Reliable Communication in Demanding Environments

When the work environment is challenging, you need a device built to withstand it. The Galaxy XCover7 is designed for frontline and field-based personnel, offering a rugged build that is resistant to drops, dust, and water, ensuring reliable operation in harsh conditions.

Galaxy Tab Active5



A Mobile Workstation for Field Operations

Provide your frontline workers with a large-screen experience designed for tough jobs. The Galaxy Tab Active5 is built for durability and offers features like S Pen compatibility and Samsung DeX connectivity, turning the tablet into a desktop-like workstation in the field.

Galaxy A-Series



The Business Standard for Everyday Productivity

The Galaxy A-Series delivers reliable performance and core business features at a cost-effective price point. These devices provide the essential tools and security your workforce needs for daily productivity, without the cost of a flagship device.

From Product to a Fully Managed Service

Samsung provides the tools. XMA delivers the complete solution.



Expert Consultation

We don't just sell devices. Our specialists work with you to understand your specific operational needs, security policies, and user requirements to design a mobile strategy that fits your organisation.



Device Management as a Service (DMaaS):

We take the management burden from you. Our DMaaS offering includes:

Zero-Touch Provisioning:

Devices are shipped directly to your users, pre-configured with the correct applications and security policies.

Ongoing Management:

We manage security updates, policy enforcement, and application deployment across your entire fleet.

Reporting & Analytics:

We provide clear data on device health, security compliance, and usage.

Flexible Support and Financial Models

UK-Based Break-Fix Services:

We go beyond the standard warranty. XMA provides comprehensive break-fix support, including our own repair centres and logistics network, to handle repairs for accidental damage and out-of-warranty issues, further reducing downtime.

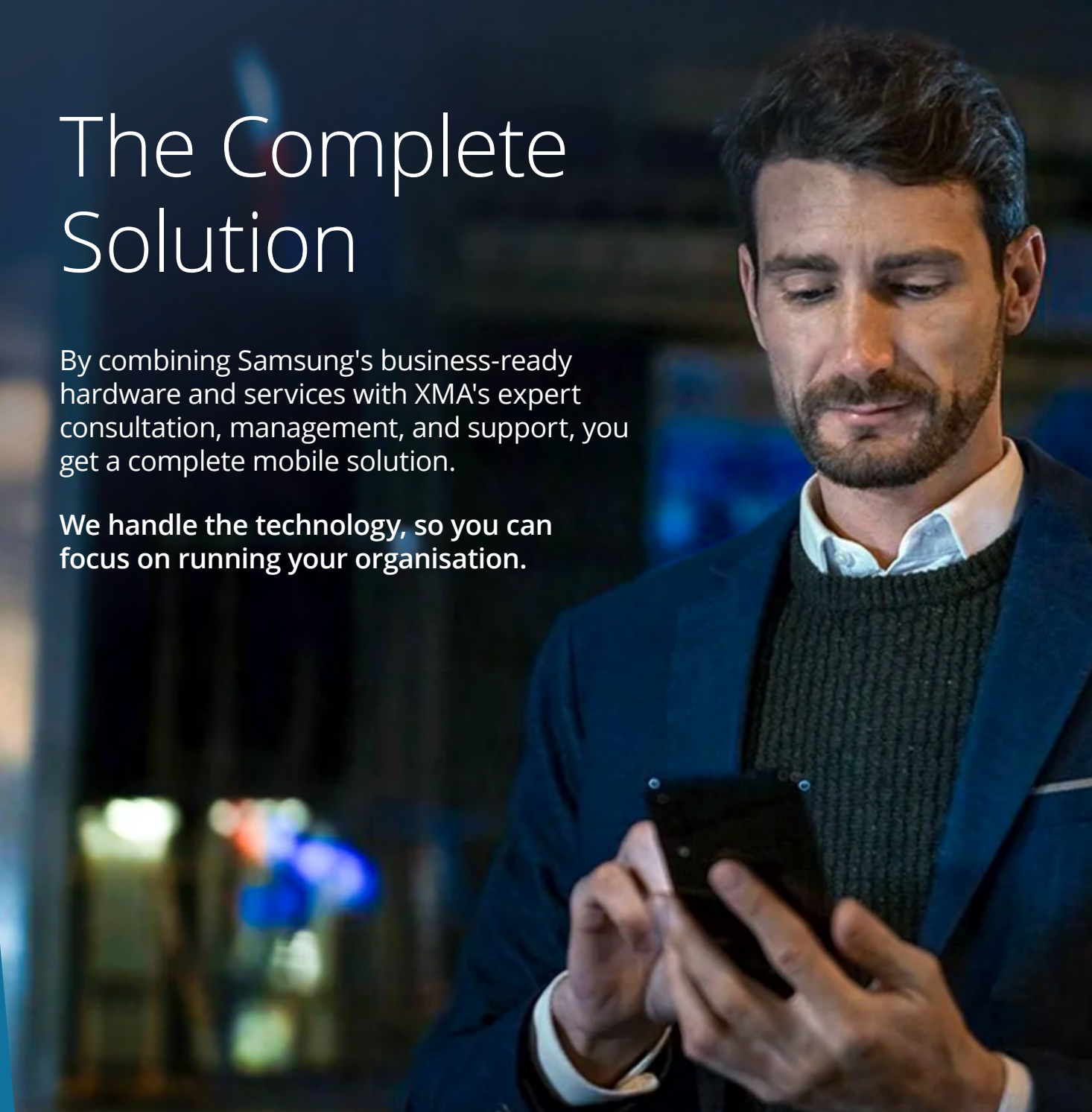
IT Leasing and Finance:

Move from a capital expenditure (CapEx) model to a predictable operating expenditure (OpEx) model. Our flexible leasing options bundle hardware, software, and management services into a simple, per-user, per-month cost. This simplifies budgeting and makes best-in-class technology more accessible.

The Complete Solution

By combining Samsung's business-ready hardware and services with XMA's expert consultation, management, and support, you get a complete mobile solution.

We handle the technology, so you can focus on running your organisation.





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Next Steps

Let's discuss how we can build a secure and productive mobile environment for your organisation.

Book a no-obligation consultation with an XMA mobile specialist today.

Email: enquiries@xma.co.uk

Phone: 0115 123 4567

Web: www.xma.co.uk

