Breaking The Budget Banner

How Pay-As-You-Go Cloud
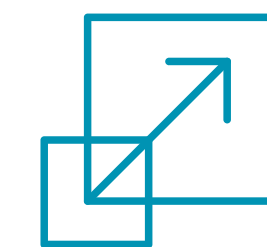Solutions Are Changing IT
For Education & Public Sector

Breaking the Budget Barrier

The IT Budget Dilemma

Education and Public Sector organisations face intense pressure: deliver more with less. Rising IT costs – both traditional infrastructure and unpredictable public cloud bills – strain already tight budgets.

Finding Financial Flexibility

You need operational efficiency and financial control. Many are shifting from large upfront IT purchases. (CapEx) to predictable monthly costs (OpEx) for better forecasting and peace of mind.

A Smarter Way: Pay-As-You-Go

Imagine paying only for the IT resources you actually use. Scale up or down instantly. No waste, no surprises. That's the power of consumption-based IT.
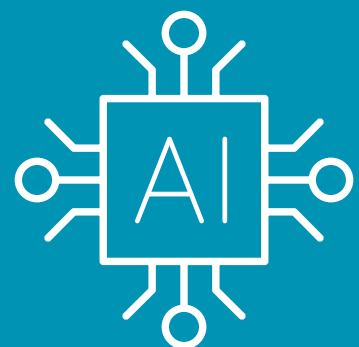
Breaking the Budget Barrier

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Not everything belongs in the public cloud. Data location rules (sovereignty), security, compliance, and performance needs often require keeping critical applications and data closer.

>50% of critical apps stay outside the public cloud

62% cite security & data sovereignty as reasons for moving from public cloud.

AI AI Demands Control: Data privacy, cost, and flexibility are key for AI – often best served by hybrid models.

Stop Paying for Idle IT: Reduce Waste Traditional IT means buying for peak demand, leaving expensive hardware unused most of the time. That's wasted budget that you could use elsewhere.

Consumption Models = Efficiency: Pay Only For What You Need: Align costs directly with actual usage. Eliminate Overprovisioning Waste: Access capacity when needed, don't buy it just in case.

Scale Easily: Adjust resources up or down instantly without financial risk. Predictable Costs: Gain transparency and control over IT spending (OpEx).

Predictable Costs: Gain transparency and control over IT spending (OpEx).

Hybrid is Reality, Complexity Isn't Required Most organisations use hybrid cloud, but often it's complex and costly. There's a better way.

HPE GreenLake: Your Cloud Experience, Everywhere

Get the benefits of cloud – agility, scalability, pay-per-use – wherever your apps and data reside.

A Unified Foundation to:

Control:

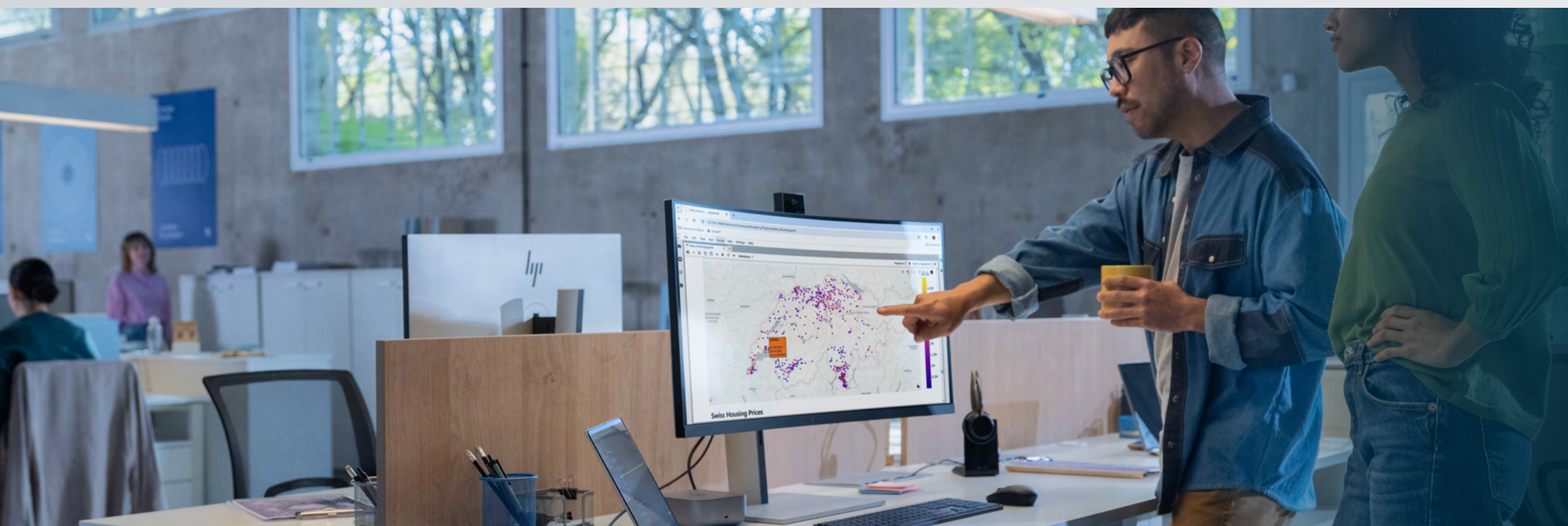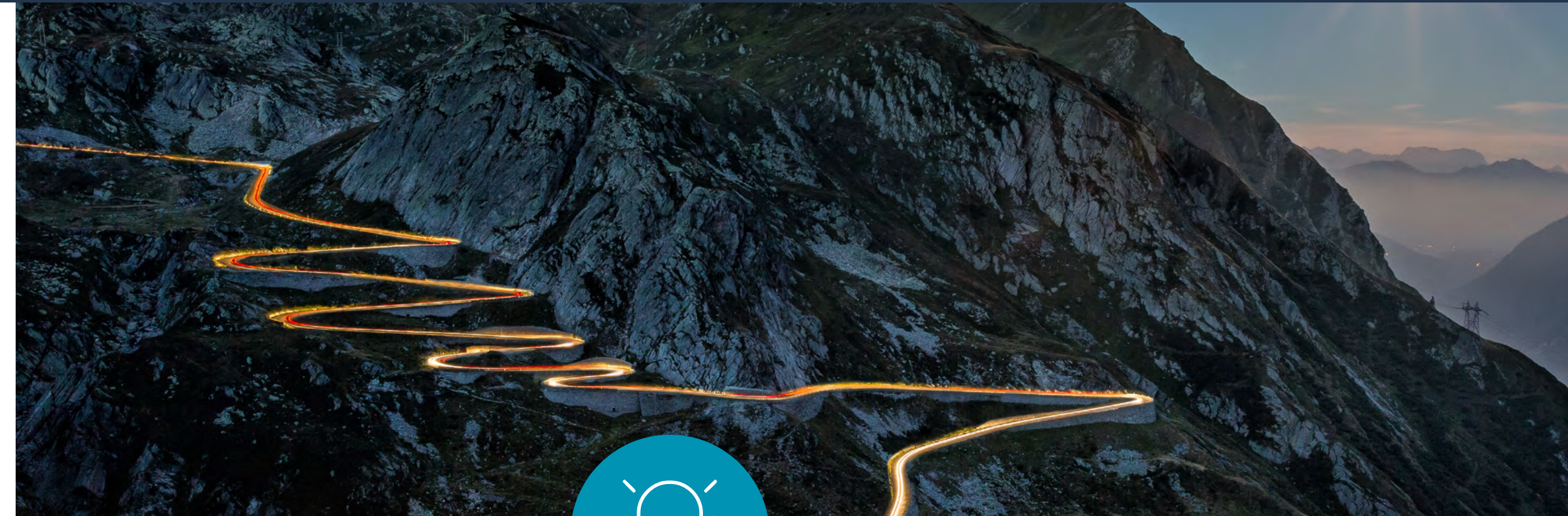Simplify IT operations & boost efficiency.

Accelerate:

Deliver modern cloud services faster.

Optimise:

Gain agility, flexibility, and cost control. AI-Ready.

HPE GreenLake: Your Cloud Experience, Everywhere

Real Results with GreenLake:

Cut Costs:

45%
Lower Infrastructure TCO
(Reduce overprovisioning)

43%
Lower 3-Year Operating Cost

Boost Speed:

80%
Faster IT Project Deployment

81%
Faster New Compute
Resource Deployment

Reduce Risk:

85%
Less Unplanned Downtime

100%
Data Availability
(Including Mission-Critical)

Gain Flexibility:

Choose CAPEX, pay-per-use,
or subscription options.

XMA

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Your Partner for Transformation: XMA

Navigating the shift to consumption IT requires expertise. With our 30+ years of industry-knowledge, XMA understands the unique challenges of the Education and Public Sectors.

As a HPE Gold Partner Solutions Provider, we partner with HPE to deliver tailored GreenLake solutions that meet your specific budget, security, and operational needs. Let us guide your journey to a more efficient and flexible IT future.

Ready to Break Your Budget Barrier?

Take the next step towards optimised IT spending and greater efficiency with XMA and HPE GreenLake.

Free Cloud Readiness Assessment:
Understand your starting point and potential.

Expert Consultation:
Let us tailor the right GreenLake solution for you.

Customised Quote:
See your potential cost savings and flexible options.

Get Started Today:

Contact Us: 0115 846 4000 | **Email:** outcomes@xma.co.uk | **Learn More:** www.xma.co.uk