# A guide to Procurement Frameworks

**XMA's essential public sector buying manual**

# Contents

# XMA: We Make Frameworks Work For You

Stuck in a procurement maze? Let XMA be your tech compass. We navigate complex frameworks with expertise, granting you access to industry-leading technologies and achieving seamless project outcomes.

With over 40+ successful frameworks in our current portfolio, XMA stands as a trusted partner for organisations of all sizes and sectors. Our team of seasoned professionals possesses deep insights into the nuances of frameworks procurement, ensuring that your projects are executed seamlessly.

Tired of lengthy, resource-draining bids? XMA streamlines the process, offering a single door to a braod selection of ICT Frameworks from trusted suppliers. All covered through compliant Public Sector Procurement procedures, so you can focus on what matters.

With XMA, forget procurement headaches. Our agreements often include installation, training, and ongoing support – we handle the intricacies, letting you focus on your core business.

XMA allows you to go beyond the ordinary. Exclusive framework agreements unlock not just the latest tech, but wider supply chains and optimised costs. Our experts negotiate the best deals, maximising your ROI.

When you choose XMA, you're aligning yourself with a team of industry leaders committed to providing exceptional service and delivering tangible results. Let us help you simplify the procurement process, optimise your costs, and gain access to the latest technological advancements.

## Just a few of our most important frameworks...

## ...in a few of our most important sectors

Central Government
Defence
Local Government
Healthcare
Blue Light
Education
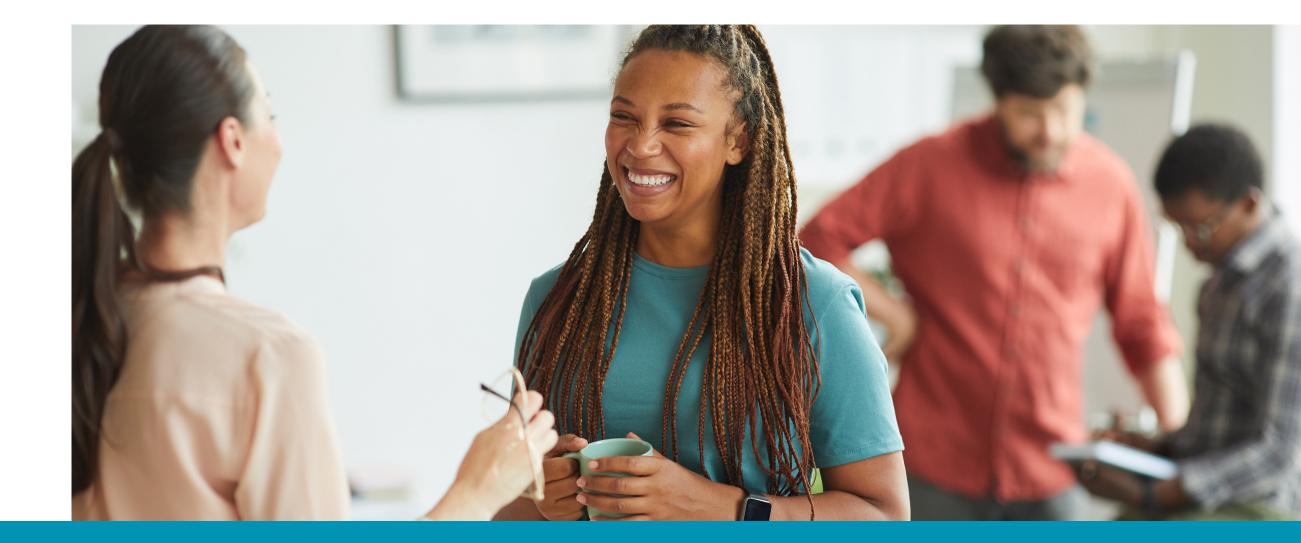Scotland, Wales & Northern Ireland

# Why XMA are industry leaders

Get the most from your frameworks with XMA. We deliver the right technology, boost your performance, and keep you compliant, all seamlessly.

- **With over 35 years of experience, you're in safe hands.** XMA are on over 40+ Public Sector Frameworks, which is testament to our capability, capacity, and expertise.

- **Streamline your procurement with XMA:** Access any combination of ICT products, software, and services through compliant frameworks, anywhere in the UK.

- **Get the best value, guaranteed:** Our dedicated framework experts find the most cost-effective and compliant routes for your specific needs.

- **Experience consistent quality, year after year:** We're consistently ranked among the top 10 suppliers on all major CCS frameworks, with a proven track record of exceeding expectations.

- **Leverage our deep expertise:** You get access to a team of seasoned professionals who know the ins and outs of every framework, so you can be sure you're always making the right decisions.

- **Compliance made easy:** Our independently audited processes ensure peace of mind throughout your procurement journey.

- **Future-proof your IT:** We constantly expand our services to keep you ahead of the curve, with multi-framework options for cloud, security, IoT, and more.

- **Gain an advantage with our Passthrough service.** We operate a successful passthrough service which allows Public Sector Customers to access SME and niche partner services which are led with XMA as Contractual Prime on a Framework, with all commitments flowed down to the selected partner. This allows our customers to compliantly procure Services through the most appropriate Framework with XMA operating as a true Reseller partner.

- **Proven results, quantified:** We help public sector organisations manage over £300 million in annual IT spend, and continue to grow with the largest spend increase on across multiple Public Sector ICT Frameworks.

# Meet the Bids & Frameworks Team

The Frameworks team has a deep understanding of the various procedures for each framework. Combined, we have multiple decades' experience of getting the maximum value of Frameworks, ITTs, RFQs and Direct Awards.

The Bid team comprises of experienced bid managers who deal with over 200 bids and proposals monthly. Their in-depth understanding of bid processes means they can recognise and support any kind of relevant bid.

**Kelvin Lee**

Chief Operating Officer

Former category
Director – Technology
**Crown Commercial Services**

**Lucy Miller**

Supply Chain Director

Former Associate
Commercial Specialist
– Technology Products
& Services
**Crown Commercial Services**

**Darren Howe**

Strategy, Commercial Development
& ESG Director

Former Deputy
Director – Technology
**Crown Commercial Services**

**Carl Veselis**

Framework Manager

With a 25-year career delivering IT Solutions for customers, with the last 10 years within providing Framework Management within XMA, Carl has a deep understanding of the challenges facing the Public Sector in achieving cost effective and compliant routes to purchase and is proud to support this process for our Customers.

**Sean Scargill**

Bids and Frameworks Director

Leveraging 35 years of IT solutions expertise, Sean has dedicated the last 10 years to spear-heading the Bids team within XMA. He possesses a profound understanding of the public sector's unique challenges in achieving cost-effective and compliant procurement pathways. Sean takes pride in supporting our customers through this critical process.

**Experience with frameworks is at the heart of XMA**
**Our team have a depth of Framework understanding, both as**
**Supplier and Framework Architects.**

# Ready to buy?
# XMA makes it easy

Let XMA take the strain when it comes to finding the right Framework for your sector. If you're ready to buy, click on **'Yes'** and we'll take you, step-by-step, to the right place.

## Are you ready to buy?

YES

# Central Government

# Defence

# Local Government and Healthcare
Including charities and housing associations

# Blue Light
Emergency services

# Education

# Central Government

| Infrastructure | | Applicable for Direct Award | Client | Cloud & IT Services | Print |

| FRAMEWORK | TECHNOLOGIES | VENDOR |
| --- | --- | --- |
| **CCS RM6116 Network Services 3**<br>For providing the public sector with telecommunications products and services, from traditional telephony to unified communications systems. | **LAN Networking & IoT** | **Any** |
| **CCS RM6098 Technology Products & Associated Services 2 (Tepas 2)**<br>Framework for IT Hardware, Software and Sustainable IT and Services across the entire Public Sector. | **Any** | **Any** |
| **Efficiency East Midlands**<br>Enables public sector bodies to access a wide range of technology products and services. | **Any** | **Any** |
| **Health Trust Europe (ComIT3)**<br>Provides a route to market for all IT requirements, including ICT for hardware, software applications and security. | **Any** | **Any** |
| **Link Digital Workplace Solutions SBS / 19 / AB / WAB / 9411**<br>Sources consumer-oriented technologies across a wide range of IT infrastructure, hardware and software supplies. | **Any** | **Any** |
| **Total Technology Solutions**<br>For healthcare authorities to purchase ICT hardware, software, services and complete end-to-end solutions. | **Any** | **Any** |
| **NPS Wales**<br>For the supply of IT Products and Services in Wales. **(Wales only)** | **All** | **Any** |
| **Technology Peripherals and Infrastructure Framework**<br>**(Scotland only)** | **Complex Infrastructure projects** | **Any** |

# Central Government

| Infrastructure | Client | Applicable for Direct Award | Cloud & IT Services | Print |
|---|---|---|---|---|

| FRAMEWORK | TECHNOLOGIES | VENDOR |
|---|---|---|
| **CCS RM6098 Technology Products & Associated Services 2 (Tepas 2)**<br>Framework for IT Hardware, Software and Sustainable IT and Services across the entire Public Sector. | **Any** | **Any** |
| **Efficiency East Midlands**<br>Enables public sector bodies to access a wide range of technology products and services. | **Any** | **Any** |
| **Health Trust Europe (ComIT3)**<br>Provides a route to market for all IT requirements, including ICT for hardware, software applications and security. | **Any** | **Any** |
| **Link 3**<br>For specified IT hardware, services and equipment for the healthcare sector. | **Any** | **Any** |
| **Web Based and Proprietary Client Devices Framework**<br>A single supplier framework for the provision of web based and proprietary client devices and associated services. **(Scotland only)** | **Web Based and Proprietary Client Devices** | **Apple, Microsoft and Chrome** |
| **NPS Wales**<br>For the supply of IT Products and Services in Wales. **(Wales only)** | **All** | **Any** |

# Central Government

**Infrastructure**　　**Client**　　**Cloud &
IT Services**　　☐ Applicable for Direct Award　　**Print**

| FRAMEWORK | TECHNOLOGIES | VENDOR |
|---|---|---|
| **CCS RM6100 Technology Services 3**<br>Technology strategising, digital transformation, operational and data management and end-user services. | **Any** | **Can include Hardware** |
| **CCS RM6292 Cloud Compute 2**<br>Value Added Reseller of Cloud Service Supplier partners and Professional Services | **VAR and Professional Services** | **Google** |
| **G Cloud 13**<br>An online catalogue that helps public sector customers to buy cloud-based solutions. | **Cloud Hosting / Cloud Software  Cloud Support** | **Hosting and Software Vendor specific** Cloud Implementation / Infrastructure Security / Smarter Working / Cloud Migration |
| **Health Trust Europe (ComIT3)** Provides a route to market for all IT requirements, including ICT for hardware, software applications and security. | **Any** | **Any** |
| **Link Digital Workplace Solutions SBS / 19 / AB / WAB / 9411**<br>Sources consumer-oriented technologies across a wide range of IT infrastructure, hardware and software supplies. | **Any** | **Any** |
| **Total Technology Solutions** For healthcare authorities to purchase ICT hardware, software, services and complete end-to-end solutions. | **Any** | **Any** |
| **NHS SBS Cloud Solutions 2 (SBS10256)**<br>Framework Agreement for the supply of Cloud Services | **Any** | **Any** |
| **Digital Service DPS (Scottish government)** Provides for a range of digital technology skills, including cyber expertise, as well as supporting the delivery of agile projects. **(Scotland only)** | **Digital Projects &<br>Cyber Security Services** | **Not Applicable** |
| **NPS Wales**<br>For the supply of IT Products and Services in Wales. **(Wales only)** | **All** | **Any** |

t and Chrome

# Central Government

| Infrastructure | Client | Cloud & IT Services | Print | | Applicable for Direct Award |
|---|---|---|---|---|---|

| FRAMEWORK | TECHNOLOGIES | VENDOR |
|---|---|---|
| **CCS RM6299 Office Solutions Lot 2 (EoS)**<br>Meets every element of office supply needs for the public sector. | **Consumables** | **Any** |
| **CCS RM6174**<br>Provides multifunctional devices, print services, technical resources, digital workflow, and cloud solutions for digital transition and print consultancy services. | **All print** | **Any** |
| **Managed Print Solutions Framework**<br>Multi supplier national framework for the provision of office equipment and managed print services.<br>**(Scotland only)** | | **Any** |
| **Yorkshire Purchasing Organisation**<br>For electronic office supplies designed to meet the needs of all public sector organisations. | **Consumables** | **Any** |

# Defence

| Infrastructure | | | ☐ Applicable for Direct Award | Client | Cloud & IT Services | Print |

| FRAMEWORK | TECHNOLOGIES | VENDOR |
|---|---|---|
| **CCS RM6116 Network Services 3**<br>For providing the public sector with telecommunications products and services, from traditional telephony to unified communications systems. | **LAN Networking & IoT** | **Any** |
| **CCS RM6098 Technology Products & Associated Services 2 (Tepas 2)**<br>Framework for IT Hardware, Software and Sustainable IT and Services across the entire Public Sector. | **Any** | **Any** |
| **Health Trust Europe (ComIT3)**<br>Provides a route to market for all IT requirements, including ICT for hardware, software applications and security. | **Any** | **Any** |
| **Link Digital Workplace Solutions SBS / 19 / AB / WAB / 9411**<br>Sources consumer-oriented technologies across a wide range of IT infrastructure, hardware and software supplies. | **Any** | **Any** |
| **Total Technology Solutions**<br>For healthcare authorities to purchase ICT hardware, software, services and complete end-to-end solutions. | **Any** | **Any** |
| **NPS Wales**<br>For the supply of IT Products and Services in Wales. **(Wales only)** | **All** | **Any** |
| **TPI Framework (Lot 2)**<br>Enables organisations to buy networking hardware, software and services. **(Scotland only)** | **Any** | **Any** |

# Defence

| Infrastructure | Client | | Applicable for Direct Award | Cloud & IT Services | Print |

| FRAMEWORK | TECHNOLOGIES | VENDOR |
| --- | --- | --- |
| **CCS RM6098 Technology Products & Associated Services 2 (Tepas 2)**<br>Framework for IT Hardware, Software and Sustainable IT and Services across the entire Public Sector. | Any | Any |
| **Health Trust Europe (ComIT3)**<br>Provides a route to market for all IT requirements, including ICT for hardware, software applications and security. | Any | Any |
| **Link 3**<br>For specified IT hardware, services and equipment for the healthcare sector. | Any | Any |
| **NPS Wales**<br>For the supply of IT Products and Services in Wales. **(Wales only)** | All | Any |

# Defence

| Infrastructure | Client | Cloud & IT Services | Applicable for Direct Award | Print |

| FRAMEWORK | TECHNOLOGIES | VENDOR |
|---|---|---|
| **CCS RM6098 Technology Products & Associated Services 2 (Tepas 2)** Framework for IT Hardware, Software and Sustainable IT and Services across the entire Public Sector. | **Any** | **Any** |
| **CCS RM6100 Technology Services 3** CCS Framework for technology strategising, digital transformation, operational and data management and end-user services. | **Any** | **Can include Hardware** |
| **CCS RM6292 Cloud Compute 2** Value Added Reseller of Cloud Service Supplier partners and Professional Services. | **VAR and Professional Services** | **Google** |
| **Health Trust Europe (ComIT3)** Provides a route to market for all IT requirements, including ICT for hardware, software applications and security. | **Any** | **Any** |
| **Link Digital Workplace Solutions SBS / 19 / AB / WAB / 9411** Sources consumer-oriented technologies across a wide range of IT infrastructure, hardware and software supplies. | **Any** | **Any** |
| **Total Technology Solutions** For healthcare authorities to purchase ICT hardware, software, services and complete end-to-end solutions. | **Any** | **Any** |
| **NHS SBS Cloud Solutions 2 (SBS10256)** Framework Agreement for the supply of Cloud Services | **Any** | **Any** |
| **Digital Service DPS (Scottish government)** Provides for a range of digital technology skills, including cyber expertise, as well as supporting the delivery of agile projects. (Scotland only) | **Digital Projects & Cyber Security Services** | **Not Applicable** |
| **NPS Wales** For the supply of IT Products and Services in Wales. (Wales only) | **All** | **Any** |

# Defence

| Infrastructure | Client | Cloud & IT Services | Print | | Applicable for Direct Award |

| FRAMEWORK | TECHNOLOGIES | VENDOR |
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| **CCS RM6299 Office Solutions Lot 2 (EoS)**<br>Meets every element of office supply needs for the public sector. | **Consumables** | **Any** |
| **CCS RM6174**<br>Provides multifunctional devices, print services, technical resources, digital workflow,<br>and cloud solutions for digital transition and print consultancy services. | **All print** | **Any** |
| **Managed Print Solutions Framework**<br>Multi supplier national framework for the provision of office equipment and managed print services.<br>**(Scotland only)** | | **Any** |
| **Yorkshire Purchasing Organisation**<br>For electronic office supplies designed to meet the needs of all public sector organisations. | **Consumables** | **Any** |

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# Local Government and Healthcare

| Infrastructure | | | Applicable for Direct Award | Client | Cloud & IT Services | Print |
|---|---|---|---|---|---|---|

| FRAMEWORK | TECHNOLOGIES | VENDOR |
|---|---|---|
| **CCS RM6098 Technology Products & Associated Services 2 (Tepas 2)**<br>Framework for IT Hardware, Software and Sustainable IT and Services across the entire Public Sector. | **Any Hardware and associated services** | **Any** |
| **CCS RM6116 Network Services 3**<br>For providing the public sector with telecommunications products and services, from traditional telephony to unified communications systems. | **LAN Networking and IoT** | **Any** |
| **Efficiency East Midlands**<br>Enables public sector bodies to access a wide range of technology products and services. | **Any** | **Any** |
| **Health Trust Europe (ComIT3)**<br>Provides a route to market for all IT requirements, including ICT for hardware, software applications and security. | **Any** | **Any** |
| **Link Digital Workplace Solutions SBS / 19 / AB / WAB / 9411**<br>Sources consumer-oriented technologies across a wide range of IT infrastructure, hardware and software supplies. | **Any** | **Any** |
| **NPS Wales**<br>For the supply of IT Products and Services in Wales. (Wales only) | **All** | **Any** |
| **Total Technology Solutions**<br>For healthcare authorities to purchase ICT hardware, software, services and complete end-to-end solutions. | **Any** | **Any** |
| **Technology Peripherals and Infrastructure Framework**<br>(Scotland only) | **Complex Infrastructure projects** | **Any** |

# Local Government and Healthcare

**Infrastructure** | **Client** | Applicable for Direct Award | **Cloud & IT Services** | **Print**

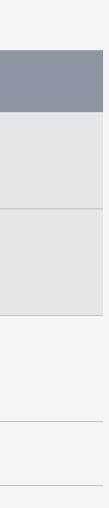| FRAMEWORK | TECHNOLOGIES | VENDOR |
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| **CCS RM6098 Technology Products & Associated Services 2 (Tepas 2)**<br>Framework for IT Hardware, Software and Sustainable IT and Services across the entire Public Sector. | Any | Any |
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| **Web Based and Proprietary Client Devices Framework**<br>A single supplier framework for the provision of web based and proprietary client devices and associated services. **(Scotland only)** | **Web Based and Proprietary Client Devices** | **Apple, Microsoft and Chrome** |
| **NPS Wales**<br>For the supply of IT Products and Services in Wales. **(Wales only)** | All | Any |

# Local Government and Healthcare

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| FRAMEWORK | TECHNOLOGIES | VENDOR |
|---|---|---|
| **CCS RM6100 Technology Services 3**<br>CCS Framework for technology strategising, digital transformation, operational and data management and end-user services. | Any | Can include Hardware |
| **CCS RM6292 Cloud Compute 2**<br>Value Added Reseller of Cloud Service Supplier partners and Professional Services | VAR and Professional Services | Google and Microsoft |
| **Efficiency East Midlands**<br>Enables public sector bodies to access a wide range of technology products and services. | Any | Any |
| **G Cloud 13**<br>An online catalogue that helps public sector customers to buy cloud-based solutions. | Cloud Hosting / Cloud Software  Cloud Support | Hosting and Software Vendor specific<br>XMA Branded services including: Cloud Implementation / Infrastructure Security / Smarter Working / Cloud Migration |
| **Health Trust Europe (ComIT3)**<br>Provides a route to market for all IT requirements, including ICT for hardware, software applications and security. | Any | Any |
| **Link Digital Workplace Solutions SBS / 19 / AB / WAB / 9411**<br>Sources consumer-oriented technologies across a wide range of IT infrastructure, hardware and software supplies. | Any | Any |
| **Total Technology Solutions**<br>For healthcare authorities to purchase ICT hardware, software, services and complete end-to-end solutions. | Any | Any |
| **NHS SBS Cloud Solutions 2 (SBS10256)**<br>Framework Agreement for the supply of Cloud Services | Any | Any |
| **Digital Service DPS (Scottish government)**<br>Provides for a range of digital technology skills, including cyber expertise, as well as supporting the delivery of agile projects. **(Scotland only)** | Digital Projects & Cyber Security Services | Any |
| **NPS Wales**<br>For the supply of IT Products and Services in Wales. **(Wales only)** | All | Any |

# Local Government and Healthcare

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| FRAMEWORK | TECHNOLOGIES | VENDOR |
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| **CCS RM6299 Office Solutions Lot 2 (EoS)**<br>Meets every element of office supply needs for the public sector. | **Consumables** | **Any** |
| **CCS RM6174**<br>Provides multifunctional devices, print services, technical resources, digital workflow, and cloud solutions for digital transition and print consultancy services. | **All print** | **Any** |
| **Managed Print Solutions Framework**<br>Multi supplier national framework for the provision of office equipment and managed print services.<br>**(Scotland only)** | | **Any** |
| **Yorkshire Purchasing Organisation**<br>For electronic office supplies designed to meet the needs of all public sector organisations. | **Consumables** | **Any** |

# Blue Light

| Infrastructure | | ☐ Applicable for Direct Award | Client | Cloud & IT Services | Print |

| FRAMEWORK | TECHNOLOGIES | VENDOR |
|---|---|---|
| **CCS RM6098 Technology Products & Associated Services 2 (Tepas 2)** <br> Framework for IT Hardware, Software and Sustainable IT and Services across the entire Public Sector. | **Any Hardware and associated services** | **Any** |
| **CCS RM6116 Network Services 3** <br> For providing the public sector with telecommunications products and services, from traditional telephony to unified communications systems. | **LAN Networking and IoT** | **Any** |
| **Health Trust Europe (ComIT3)** <br> Provides a route to market for all IT requirements, including ICT for hardware, software applications and security. | **Any** | **Any** |
| **Link Digital Workplace Solutions SBS / 19 / AB / WAB / 9411** <br> Sources consumer-oriented technologies across a wide range of IT infrastructure, hardware and software supplies. | **Any** | **Any** |
| **Total Technology Solutions** <br> For healthcare authorities to purchase ICT hardware, software, services and complete end-to-end solutions. | **Any** | **Any** |
| **NHS SBS Cloud Solutions 2 (SBS10256)** | **Any** | **Any** |
| **NPS Wales** <br> For the supply of IT Products and Services in Wales. **(Wales only)** | **All** | **Any** |
| **Technology Peripherals and Infrastructure Framework** <br> **(Scotland only)** | **Complex Infrastructure projects** | **Any** |

# Blue Light

| Infrastructure | Client | | | Applicable for Direct Award | Cloud & IT Services | Print |
|---|---|---|---|---|---|---|

| FRAMEWORK | TECHNOLOGIES | VENDOR |
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| **Link 3**<br>For specified IT hardware, services and equipment for the healthcare sector. | **Any** | **Any** |
| **Web Based and Proprietary Client Devices Framework**<br>A single supplier framework for the provision of web based and proprietary client devices and associated services. **(Scotland only)** | **Web Based and Proprietary Client Devices** | **Apple, Microsoft and Chrome** |
| **NPS Wales**<br>For the supply of IT Products and Services in Wales. **(Wales only)** | **All** | **Any** |

# Blue Light

**Infrastructure**  **Client**  **Cloud & IT Services**  ☐ Applicable for Direct Award  **Print**

| FRAMEWORK | TECHNOLOGIES | VENDOR |
| --- | --- | --- |
| **CCS RM6098 Technology Products & Associated Services 2 (Tepas 2)**<br>Framework for IT Hardware, Software and Sustainable IT and Services across the entire Public Sector. | Any | Any |
| **CCS RM6100 Technology Services 3**<br>CCS Framework for technology strategising, digital transformation, operational and data management and end-user services. | Any | Can include Hardware |
| **CCS RM6292 Cloud Compute 2**<br>Value Added Reseller of Cloud Service Supplier partners and Professional Services | VAR and Professional Services | Google and Microsoft |
| **G Cloud 13**<br>An online catalogue that helps public sector customers to buy cloud-based solutions. | Cloud Hosting / Cloud Software Cloud Support | Hosting and Software Vendor specific<br>XMA Branded services including: Cloud Implementation / Infrastructure Security / Smarter Working / Cloud Migration |
| **Health Trust Europe (ComIT3)**<br>Provides a route to market for all IT requirements, including ICT for hardware, software applications and security. | Any | Any |
| **Link Digital Workplace Solutions SBS / 19 / AB / WAB / 9411**<br>Sources consumer-oriented technologies across a wide range of IT infrastructure, hardware and software supplies. | Any | Any |
| **Total Technology Solutions**<br>For healthcare authorities to purchase ICT hardware, software, services and complete end-to-end solutions. | Any | Any |
| **NHS SBS Cloud Solutions 2 (SBS10256)**<br>Framework Agreement for the supply of Cloud Services | Any | Any |
| **NPS Wales**<br>For the supply of IT Products and Services in Wales. **(Wales only)** | All | Any |

# Blue Light

| Infrastructure | Client | Cloud & IT Services | Print | | Applicable for Direct Award |
|---|---|---|---|---|---|

| FRAMEWORK | TECHNOLOGIES | VENDOR |
|---|---|---|
| **CCS RM6299 Office Solutions Lot 2 (EoS)**<br>Meets every element of office supply needs for the public sector. | **Consumables** | **Any** |
| **CCS RM6174**<br>Provides multifunctional devices, print services, technical resources, digital workflow,<br>and cloud solutions for digital transition and print consultancy services. | **All print** | **Any** |
| **Managed Print Solutions Framework**<br>Multi supplier national framework for the provision of office equipment and managed print services.<br>**(Scotland only)** | | **Any** |
| **Yorkshire Purchasing Organisation**<br>For electronic office supplies designed to meet the needs of all public sector organisations. | **Consumables** | **Any** |

# Education

| Infrastructure 1 | ☐ Applicable for Direct Award | 2 | Client | Cloud & IT Services | Print |

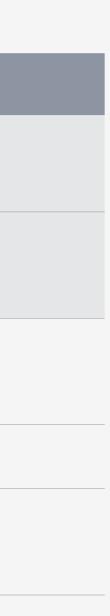| FRAMEWORK | TECHNOLOGIES | VENDOR |
| --- | --- | --- |
| **CCS RM6098 Technology Products & Associated Services 2 (Tepas 2)**<br>Framework for IT Hardware, Software and Sustainable IT and Services across the entire Public Sector. | **Any Hardware and associated services** | **Any** |
| **CCS RM6116 Network Services 3**<br>For providing the public sector with telecommunications products and services, from traditional telephony to unified communications systems. | **LAN Networking and IoT** | **Any** |
| **Efficiency East Midlands**<br>Enables public sector bodies to access a wide range of technology products and services. | **Any** | **Any** |
| **Health Trust Europe (ComIT3)**<br>Provides a route to market for all IT requirements, including ICT for hardware, software applications and security. | **Any** | **Any** |
| **Link Digital Workplace Solutions SBS / 19 / AB / WAB / 9411**<br>Sources consumer-oriented technologies across a wide range of IT infrastructure, hardware and software supplies. | **Any** | **Any** |
| **Servers, Storage and Solutions National Agreement (SSSNA)**<br>Covers the provision of servers, storage and solutions, including converged infrastructure and end to end solutions. **(HE only)** | **Server & storage solutions** | **Any nominated** |
| **Total Technology Solutions**<br>For healthcare authorities to purchase ICT hardware, software, services and complete end-to-end solutions. | **Any** | **Any** |

# Education

| Infrastructure 1 | Infrastructure 2 | | Applicable for Direct Award | Client | Cloud & IT Services | Print |

| FRAMEWORK | TECHNOLOGIES | VENDOR |
|---|---|---|
| **NEUPC Networks (HENSS)**<br>Covers the supply and support of a broad range of wired and Wi-Fi network equipment.<br>**(HE only)** | **Networking** | **Any** |
| **NPS Wales**<br>For the supply of IT Products and Services in Wales. **(Wales only)** | **All** | **Any** |
| **Software Licence Resellers (SLRA)**<br>For the provision of software licences for Microsoft, Adobe, VMware and miscellaneous software licences and services. **(HE only)** | **Software** | **VMware, Microsoft and "other" software lots** |
| **Technology Peripherals and Infrastructure Framework**<br>**(Scotland only)** | **Complex Infrastructure projects** | **Any** |

# Education

| Infrastructure 1 | 2 | Client | | Applicable for Direct Award | Cloud & IT Services | Print |

| FRAMEWORK | TECHNOLOGIES | VENDOR |
| --- | --- | --- |
| **CCS RM6098 Technology Products & Associated Services 2 (Tepas 2)**<br>Framework for IT Hardware, Software and Sustainable IT and Services across the entire Public Sector. | **Any** | **Any** |
| **CPC ICT Hardware & Peripherals**<br>(Schools only) | **Desktop and Laptops** | **Any** |
| **Health Trust Europe (ComIT3)**<br>Provides a route to market for all IT requirements, including ICT for hardware, software applications and security. | **Any** | **Any** |
| **Link 3**<br>For specified IT hardware, services and equipment for the healthcare sector. | **Any** | **Any** |
| **National Desktops and Notebook Agreement (NDNA)**<br>For desktop and notebook computers working on Windows, Linux, Chrome and other standard operating systems. (Apple OS is covered on other Frameworks.) (HE only) | **Desktop and Laptops** | **HP** |
| **Web Based and Proprietary Client Devices Framework**<br>A single supplier framework for the provision of web based and proprietary client devices and associated services. (Scotland only) | **Web Based and Proprietary Client Devices** | **Apple, Microsoft and Chrome** |
| **Apple Framework Agreement (ITS6004HW)** | **Devices, Accessories and Associated Services** | **Apple** |
| **NPS Wales** For the supply of IT Products and Services in Wales. (Wales only) | **All** | **Any** |

# Education

| Infrastructure 1 | 2 | Client | Cloud & IT Services | | Applicable for Direct Award | Print |

| FRAMEWORK | TECHNOLOGIES | VENDOR |
|---|---|---|
| **CCS RM6100 Technology Services 3**<br>CCS Framework for technology strategising, digital transformation, operational and data management and end-user services. | **Any** | **Can include Hardware** |
| **CCS RM6292 Cloud Compute 2**<br>Value Added Reseller of Cloud Service Supplier partners and Professional Services | **VAR and Professional Services** | **Google and Microsoft** |
| **G Cloud 13**<br>An online catalogue that helps public sector customers to buy cloud-based solutions. | **Cloud Hosting / Cloud Software Cloud Support** | **Hosting and Software Vendor specific**<br>XMA Branded services including: Cloud Implementation / Infrastructure Security / Smarter Working / Cloud Migration |
| **Health Trust Europe (ComIT3)**<br>Provides a route to market for all IT requirements, including ICT for hardware, software applications and security. | **Any** | **Any** |
| **Link Digital Workplace Solutions SBS / 19 / AB / WAB / 9411**<br>Sources consumer-oriented technologies across a wide range of IT infrastructure, hardware and software supplies. | **Any** | **Any** |
| **Total Technology Solutions**<br>For healthcare authorities to purchase ICT hardware, software, services and complete end-to-end solutions. | **Any** | **Any** |
| **NHS SBS Cloud Solutions 2 (SBS10256)**<br>Framework Agreement for the supply of Cloud Services | **Any** | **Any** |
| **CPC Outsourcing**<br>**(Schools only)** | **Any** | **Any** |
| **NPS Wales**<br>For the supply of IT Products and Services in Wales. **(Wales only)** | **All** | **Any** |

# Education

| Infrastructure 1 | 2 | Client | Cloud & IT Services | Print | Applicable for Direct Award |
|---|---|---|---|---|---|

| FRAMEWORK | TECHNOLOGIES | VENDOR |
|---|---|---|
| **CCS RM6299 Office Solutions Lot 2 (EoS)** Meets every element of office supply needs for the public sector. | **Consumables** | **Any** |
| **CCS RM6174** Provides multifunctional devices, print services, technical resources, digital workflow, and cloud solutions for digital transition and print consultancy services. | **All print** | **Any** |
| **Managed Print Solutions Framework** Multi supplier national framework for the provision of office equipment and managed print services. **(Scotland only)** | | **Any** |
| **NEPA** | **All Print** | **HP, Kyocera, Epson** |
| **Yorkshire Purchasing Organisation** For electronic office supplies designed to meet the needs of all public sector organisations. | **Consumables** | **Any** |

# Why XMA?

**Homegrown**

We are a private, family run UK-based business.

**Award-winning**

We are a national award-winning IT reseller.

**Public sector approved**

We hold status on 25+ procurement frameworks.

VIEW OUR FRAMEWORKS

**Right-sized**

We can provide and tailor service solutions for any size project, while maintaining a personal experience for every customer.

**Established**

We have served thousands of customers over 35+ years in business.

**Partner accredited**

We have an unrivalled partner accreditation portfolio that means customers have access to best-in-class solutions, always.

With XMA's outcomes-focused philosophy we can make sure that every solution you implement is in alignment with your organisation's goals, and that you have the support you need at every stage of the process.

Find your headspace with XMA Services.
Let us take care of your day-to-day so you can focus on your future.

**Get in touch to discuss your IT service needs.**

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