



Copilot and Surface: Leading the Microsoft AI revolution

Microsoft's AI revolution spans both software and hardware, from Windows 11 and Microsoft 365 to Surface devices. See how it can transform your organisation.



Artificial Intelligence (AI) and Large Language Models (LLMs) are being heralded as the most exciting development in tech since the smartphone. But one question has remained unanswered: how will AI and LLMs help at a practical, day-to-day level?

Microsoft has a solution: Microsoft Copilot.

“We are the Copilot company. We believe in a future where there will be a Copilot for everyone and everything you do.”

– Microsoft CEO Satya Nadella

Introducing Microsoft Copilot

Microsoft Copilot for Microsoft 365 blends the capabilities of LLMs with your organisation's own data, such as emails, contact info and much more. This means you can easily generate meeting summaries based on your own Teams call transcripts, or create reports based on actual client data stored in your emails or files.

Crucially for both performance and security, Microsoft Copilot runs locally on your Surface device using its own LLM instance.

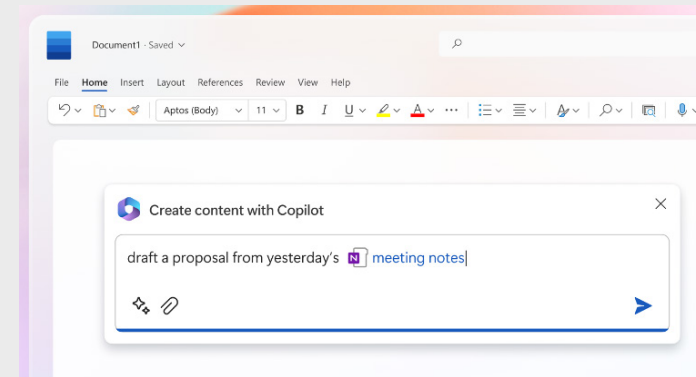
AI baked into Windows, Microsoft 365 and more

Working in tandem with the Microsoft 365 apps like Word, Excel, PowerPoint, Outlook, Teams, and others, Microsoft 365 Copilot delivers intelligent assistance in real-time. Copilot also runs natively in the latest release of Windows 11, making common tasks faster and easier.

Surface's secret ingredient

Microsoft's AI strategy isn't just about software: Microsoft's Surface range of hardware products is being reengineered to run AI tasks securely and efficiently. The Surface range of products is equipped with next-generation neural processing units (NPUs), dedicated silicon that can run AI workloads locally instead of in the cloud, ensuring both AI performance and system performance are optimised.

How Copilot and Surface devices work together



Copilot can be used with **voice commands** through finely tuned Surface device microphones, or touch gestures and inking on **Microsoft's Surface PixelSense™ touchscreen** as an alternative to typing.

Surface devices are equipped with **AI-powered smart cameras** that can automatically frame the speaker, adjust tilt for more natural eye contact, and provide a wider view for remote participants, giving them the best possible view of the room. The Surface range equipped with neural processing units feature **Windows Studio Effects** – such as smoother and more accurate blurring of backgrounds during video calls. No more hands or arms suddenly disappearing and reappearing.

How AI and Microsoft Copilot help with day-to-day work

Microsoft Copilot's capabilities in Microsoft's Surface devices can help you and your people:



1. Unleash creativity

Copilot in Word, PowerPoint, and Excel can help you jump-start the creative process and save hours in writing, sourcing, and editing time. Copilot gives you a first draft to edit and iterate on, and you're always in control as the author, driving your unique ideas forward, prompting Copilot to shorten, rewrite or give feedback.



2. Unlock productivity

Copilot in Outlook, Teams, and Power Platform can help you clear your inbox in minutes, not hours. It can summarise key discussion points, suggest action items, and automate repetitive tasks.



3. Create a new way of using knowledge

Copilot creates a new knowledge model for every organisation, harnessing the massive reservoir of data and insights that are largely inaccessible and untapped today.

Microsoft Copilot: What's available?

- **Copilot in Windows** is for general consumers and day-to-day use. It is now built into Windows 11. Out now.
- **Copilot for Microsoft 365** is for enterprise customers and works across Word, Excel, Outlook and many other core apps. Out now.
- **Copilot Studio** lets organisations like yours customise Microsoft Copilot for Microsoft 365 or build your own Copilot experiences.
- **Copilot for Sales** will be available soon.
- **Copilot for Service** will make customer service tasks quicker and easier. Available soon.
- **Copilot in Viva** for Microsoft's HR platform will be available soon.
- **Github Copilot** was the first Copilot tool to be released (2021).

The latest Microsoft Surface devices – featuring AI hardware acceleration



Microsoft Surface Laptop Studio 2

Powerful and portable laptop for demanding workloads

Intel® Gen3 Movidius™ 3700VC AI Accelerator



Microsoft Pro 9 with 5G

Convertible tablet and laptop in one

12th Gen Intel® Core™ processors or Microsoft SQ® 3 processor

Includes Neural Processing Unit (NPU)



Why buy with XMA?

By ordering Microsoft Surface devices from XMA, you're benefitting from decades of Microsoft expertise and world-class service from a Microsoft Gold Partner and Microsoft Global Training Partner.

Our dedicated team of Microsoft specialists can help you manage your devices across their entire lifecycle, from first use to safe, sustainable and secure disposal. We also offer exclusive XMA Services to boost your return on investment, such as deployment out of the box with Autopilot and 24x7 support from our Service Desk.

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