Delivering better campus experiences through technology

www.xma.co.uk

![XMA logo]
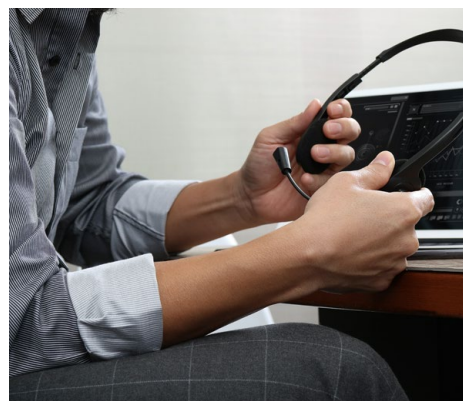
We are XMA

Our purpose is simple. To deliver IT solutions which enable educators to evolve and transform the way they work.

By understanding goals and expectations, we apply the right balance of compute, data centre and print technologies, to empower connectivity, mobility, security and collaboration across the whole of the private and public sector.

We're passionate about delivering an outstanding customer experience. Trusted by some of the largest education institutions in the UK, we put our customers at the heart of all that we do.

Find out more

XMA in Education

Through our extensive experience and understanding of the edtech trends set to shape education, we help provide educators with the tools to deliver enhanced learning experiences, address the increasing student expectation for flexible and differentiated learning provision and begin to save time for teaching staff.

We are an approved supplier on many Higher Education buying frameworks, ensuring maximum value from the purchase of IT products and services. We support public sector organisations in achieving cashable cost efficiencies, without compromising the level of choice and compliance.

CRN CHANNEL AWARDS 2017 WINNER Public Sector VAR of the Year

CRN CHANNEL AWARDS 2018 WINNER Public Sector VAR of the Year

Frameworks

Find out more

Services

XMA provide a complete portfolio of services that support every aspect of the project, from initial scoping and planning, through to technology provision and deployment to staff training and on-going support. Our services are designed to be cost effective, reliable, and above all, flexible.

Our Services include:

- ◯ Consultancy
- ◯ Deployment Project Management
- ◯ Support & Warranty
- ◯ Finance
- ◯ Training

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Software

We aim to help you to better understand your software estate and licensing requirements. From defining the right licensing model, be it perpetual or consumption, the roll out and migration of new software, through to user training and Software Asset Management, we ensure complete transparency, cost predictability and control. We are also present on the SLRA framework for the supply of software and services to Higher Education buyers.

Our Software solutions include:

- ◯ Licensing
- ◯ Mobile device management (MDM)
- ◯ Cloud Services

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Infrastructure

XMA work with leading Infrastructure technology providers to advise, design, implement and support Higher Education establishments, in delivering IT solutions that address their long term goals. Present on the SSSNA and NEUPC networking frameworks, we are a compliant route to purchase for all your Infrastructure needs.

Our Infrastructure solutions include:

- ◯ Network solutions
- ◯ Data Centre solutions
- ◯ Security & Safeguarding
- ◯ High Performance Computing (HPC)

Read more

Our Partners: Solution Expert Education   aruba a Hewlett Packard Enterprise company   NUTANIX   hp   Hewlett Packard Enterprise   iiyama

End User Compute

XMA is experienced in, and accredited to supply, configure, integrate and support devices across all main OS providers. Selected to supply Apple equipment and services by HEPCW and desktops and notebooks through the NDNA, we have remained a trusted supplier for many years.

We can provide:

○ Mobile devices ○ Desktops ○ Device accessories

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Print

We see print as a way to drive digital innovation, strategically optimise workflow and create enhanced productivity outcomes. We take the time to understand your current use for print and workflow restrictions, so that we can propose a unique programme to support your future aspirations, targets and goals. Our place on the NEPA framework offers your institution a trustworthy supplier to meet all your printing needs.

Our Print solutions include:

○ Managed Print Services ○ Print hardware ○ Printing supplies

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Audio Visual

XMA can integrate a range of innovative AV solutions that transform learning environments. Effective use of AV gives educators the tools to improve collaboration, increase student engagement and offer mobility on campus.

Our AV solutions include:

○ Interactive boards ○ Video conferencing solutions
○ Monitors ○ Projection
○ Digital signage

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Ecommerce

We provide a unique online experience, saving both money and time on your institutions IT procurement. Our Ecommerce websites provide access to an extensive catalogue of over 100,000 products ranging from computing, printers, supplies, peripherals and accessories through to servers, storage and services.

Our websites offer the following:

○ HE Hub provides Universities with a simple, user friendly way of purchasing products online which are tailored to the specific needs of the institution

○ theEDUstore is a dedicated online shop for staff in all areas of education to purchase technology products for their own personal needs, at huge discounts

Read more

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We are certified to the British Standards Institute (BSI) which ensures that various aspects of quality, security BS environmental management are achieved across our services, and consistently meet customer's requirements.

bsi. ISO 9001 Quality Management
FM 636554
(Nottingham & St. Albans)

bsi. ISO/IEC 27001 Information Security Management
IS 636555
(Nottingham & St. Albans)

bsi. ISO 14001 Environmental Management
EMS 636553
(Nottingham & St. Albans)

bsi. ISO/IEC 20000-1 Information Technology Service Management
ITMS 636556
(St. Albans)