

Delivering innovative education technology

www.xma.co.uk



# We are XMA

Our purpose is simple. To deliver IT solutions which enable educators to evolve and transform the way they work.

By understanding goals and expectations, we apply the right balance of compute, data centre and print technologies, to empower connectivity, mobility, security and collaboration across the whole of the private and public sector.

We're passionate about delivering an outstanding customer experience. Trusted by some of the largest education institutions in the UK, we put our customers at the heart of all that we do.







## Services

XMA provide a complete portfolio of services that support every aspect of the project, from initial scoping and planning, through to technology provision and deployment to staff training and on-going support. Our services are designed to be cost effective, reliable, and above all, flexible.

Our Services include:

- O Consultancy
- O Deployment Project Management
- O Support & Warranty
- O Finance
- O Training





## Software

XMA have in-house specialists for Apple, Google and Microsoft who are experts in implementing software that brings lessons to life and removes the hassle of device management. Our solutions enhance student productivity and creates more engaging lesson content, and supports ICT teams by making device management less time consuming.

Our Software solutions include:

- O Licensing
- Mobile device management (MDM)

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### XMA in Education

Through our extensive experience and understanding of the edtech trends set to shape education, we help provide educators with the tools to deliver enhanced learning experiences, address the increasing student expectation for flexible and differentiated learning provision and begin to save time for teaching staff.

When shifting towards the "modern classroom" and introducing new technologies, it's our knowledge and partnerships with key technology players which enable us to lay the foundations for a fully immersive, integrated learning experience for all abilities and teaching methods.







### Infrastructure

XMA can help you evaluate, configure or replace your school's IT infrastructure. We do this by working with some of the leading technologies that are capable of supporting the mobility and security requirements of your school, both now and in the future.

Our Infrastructure solutions include:

- O Network solutions
- O Cloud Services
- O Data Centre solutions
- O Security & Safeguarding

Our Partners: **É** Soluti











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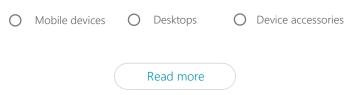


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## End User Compute

XMA is experienced in, and accredited to supply, configure, integrate and support devices across all main OS providers. This means that we come with a learning-led approach and will work with our customers to identify which technologies will be appropriate to each learning outcome, and integrate them into a single, easy to use learning solution.

We can provide:





# Print

We see print as a way to drive digital innovation, strategically optimise workflow and create enhanced productivity outcomes. We take the time to understand your organisation, your current use for print and workflow restrictions, so that we can propose a unique programme of support and services to support your future aspirations, targets and goals.

Our Print solutions include:

- O Managed Print Services
- O Printing supplies

$\bigcirc$	Print	hardware

O 3D Printing









# Audio Visual

XMA can integrate a range of innovative AV solutions that transform the classroom with rich, dynamic and interactive digital content. Effective use of AV gives educators the tools to improve collaboration in class, increase student engagement and the impact of lesson content.

Our AV solutions include:

- O Interactive boards
- O Monitors

O Digital signage

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### Ecommerce

We aim to provide a unique user experience that enables time and cost-efficient procurement that is tailored to your requirements. Our Ecommerce websites provide access to an extensive catalogue of over 100,000 products ranging from computing, peripherals, print and accessories through to servers, storage and services.

Our websites offer the following:

- O XMA Store provides schools an intuitive and user-friendly way to purchase products, at special education pricing
- O theEDUstore is a dedicated online shop for staff in all areas of education to purchase technology products for their own personal needs, at huge discounts













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Our quality, information security, environmental and IT service management systems are certified by the British Standards institute (BSI) which ensures that internationally recognised standards are achieved across our services, and consistently meet or exceed customer's requirements.



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IS 636555 (Nottingham & St. Albans)



EMS 636553 14001 is (Nottingham & St Albans)



ITMS 636556 (Nottingham)

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